




We are currently looking for:

## Sales/ Senior Sales Engineer

 Sales

 Mumbai

 Full-time

### Your tasks:

- Identify sales opportunities with various customers from different segments to meet sales goal, follows up on sales leads and schedules customer visits, seeking out large opportunities.
- Obtain customer feedback, understand the client's needs, and differentiate Leuze's solution.
- Conducts customer visits effectively in a solution sales environment
- Active involvement in trade shows and other marketing events.
- Keeping a track of overall sales activities in CRM system.
- Coordination with Applications Engineering team.
- Target oriented and business driven.

### Your qualifications:

- Candidate should have min 4 to 8 years of experience in automation or similar field.
- Technical Degree or equivalent work experience
- Experience in selling technical products to all levels of an organization is required

### Benefits

Appreciative and team-oriented working environment  
Individual development opportunities  
Extensive induction with a wide range of practical insights

Individual onboarding concept

### About us

Leuze is an international sensor and safety expert for automation technology. With curiosity and determination, we – the Sensor People – have been forerunners for innovations and technological milestones in industrial automation for 60 years. The success of our customers is what drives us.

### Any questions?

Your contact Person is happy to answer questions regarding the position and the process.

**Contact Person: Ramya C**

**Function: Human Resources**

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